

COMPANY RESULTS

Malaysian Resources Corporation (MRC MK)

3Q17: No Surprises

MRCB's 3Q17 net profit was RM28.1m, lifting 9M17 net profit to RM61.9m. The recent rights issue raised RM1.7b and lowered gearing to 0.2x. A key catalyst for the stock would be the potential sale of the EDL, which could turn the group into net cash position. Nevertheless, valuation remains lofty at 29x 2018F PE. However, during GE periods, the stock could trade at +2SD above its long-term mean. Maintain HOLD. Target price: RM1.01. A good entry price is RM0.90.

3017 RESULTS

		qoq	yoy		yoy
3Q17	2Q17	% chg	% chg	9M17	% chg
1,134.1	756.5	49.9	105.7	2,415.5	75.5
915.5	467.6	95.8	523.2	1,614.4	236.7
174.3	243.9	(28.5)	(50.8)	660.7	(9.6)
29.0	28.6	1.5	2.9	86.1	0.8
79.4	67.4	17.8	(11.9)	214.8	(22.5)
31.3	14.0	122.9	345.0	46.5	365.7
32.7	29.7	10.2	(53.6)	112.5	(50.7)
12.7	11.5	10.3	(7.4)	41.7	(10.1)
(57.8)	(32.2)	79.2	47.9	(118.3)	(5.8)
8.6	6.8	26.1	(41.9)	14.2	(41.2)
52.3	34.2	53.1	(15.1)	115.8	(24.8)
28.1	23.4	20.2	(4.4)	61.9	(21.9)
28.1	23.4	20.2	(4.4)	61.9	78.6
		qoq ppt	yoy ppt		yoy ppt
		chg	chg		chg
3.4	3.0	0.4	(1.4)	2.9	0.8
18.8	12.2	6.6	(1.1)	17.0	(14.2)
2.5	3.1	(0.6)	(2.9)	2.6	0.0
	1,134.1 915.5 174.3 29.0 79.4 31.3 32.7 12.7 (57.8) 8.6 52.3 28.1 28.1	1,134.1 756.5 915.5 467.6 174.3 243.9 29.0 28.6 79.4 67.4 31.3 14.0 32.7 29.7 12.7 11.5 (57.8) (32.2) 8.6 6.8 52.3 34.2 28.1 23.4 28.1 23.4 3.4 3.0 18.8 12.2	3Q17 2Q17 % chg 1,134.1 756.5 49.9 915.5 467.6 95.8 174.3 243.9 (28.5) 29.0 28.6 1.5 79.4 67.4 17.8 31.3 14.0 122.9 32.7 29.7 10.2 12.7 11.5 10.3 (57.8) (32.2) 79.2 8.6 6.8 26.1 52.3 34.2 53.1 28.1 23.4 20.2 28.1 23.4 20.2 qoq ppt chg chg 3.4 3.0 0.4 18.8 12.2 6.6	3Q17 2Q17 % chg % chg 1,134.1 756.5 49.9 105.7 915.5 467.6 95.8 523.2 174.3 243.9 (28.5) (50.8) 29.0 28.6 1.5 2.9 79.4 67.4 17.8 (11.9) 31.3 14.0 122.9 345.0 32.7 29.7 10.2 (53.6) 12.7 11.5 10.3 (7.4) (57.8) (32.2) 79.2 47.9 8.6 6.8 26.1 (41.9) 52.3 34.2 53.1 (15.1) 28.1 23.4 20.2 (4.4) 28.1 23.4 20.2 (4.4) 28.1 23.4 20.2 (4.4) 3.4 3.0 0.4 (1.4) 18.8 12.2 6.6 (1.1)	3Q17 2Q17 % chg % chg 9M17 1,134.1 756.5 49.9 105.7 2,415.5 915.5 467.6 95.8 523.2 1,614.4 174.3 243.9 (28.5) (50.8) 660.7 29.0 28.6 1.5 2.9 86.1 79.4 67.4 17.8 (11.9) 214.8 31.3 14.0 122.9 345.0 46.5 32.7 29.7 10.2 (53.6) 112.5 12.7 11.5 10.3 (7.4) 41.7 (57.8) (32.2) 79.2 47.9 (118.3) 8.6 6.8 26.1 (41.9) 14.2 52.3 34.2 53.1 (15.1) 115.8 28.1 23.4 20.2 (4.4) 61.9 28.1 23.4 20.2 (4.4) 61.9 28.1 23.4 20.2 (4.4) 61.9 3.4 3.0 0.4

Source: MRCB, UOB Kay Hian

RESULTS

• Within expectations. Malaysian Resources Corporation (MRCB) reported 3Q17 net profit of RM28.1m (+20.2% qoq, -4.4% yoy) and revenue of RM1.1b (+49.9 qoq, +>100.0% yoy). Key earnings driver was the construction division, which contributed to 81% of total revenue. 9M17 core net profit of RM61.9m (+78.6% yoy, represented 76% of our and 57% of consensus full-year estimates respectively. Earnings growth in 9M17 was largely due to low base effect.

KEY FINANCIALS

Year to 31 Dec (RMm)	2015	2016	2017F	2018F	2019F
Net turnover	1,697	2,408	2,709	2,240	2,397
EBITDA	542	530	285	303	319
Operating profit	529	510	259	277	293
Net profit (rep./act.)	365	296	81	147	159
Net profit (adj.)	2	116	81	147	159
EPS (sen)	0.1	7.0	1.9	3.4	3.6
PE (x)	667.8	13.9	52.5	29.0	26.8
P/B (x)	0.7	0.6	0.9	0.9	0.9
EV/EBITDA (x)	9.4	9.6	17.8	16.8	15.9
Dividend yield (%)	2.1	2.1	2.1	2.1	2.1
Net margin (%)	21.5	12.3	2.9	6.6	6.6
Net debt/(cash) to equity (%)	127.5	76.3	15.1	15.5	15.1
Interest cover (x)	3.6	3.5	1.9	3.7	3.9
ROE (%)	17.2	11.4	2.1	3.1	3.3
Consensus net profit	-	-	109	151	203
UOBKH/Consensus (x)	-	-	0.75	0.98	0.78
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Source: MRCB, Bloomberg, UOB Kay Hian

HOLD

(Maintained)

Share Price	RM0.975
Target Price	RM1.01
Upside	+3.6%
(Previous TP	RM1.25)

COMPANY DESCRIPTION

Property and construction company known for developing KL Sentral, an integrated development within a world-class transportation hub.

STOCK DATA

GICS sector	Industrials
Bloomberg ticker:	MRC MK
Shares issued (m):	4,386.7
Market cap (RMm):	4,277.1
Market cap (US\$m):	1,033.1
3-mth avg daily t'over (US\$m):	2.6

Price Performance (%)

52-week	high/low	RM1.55/RM0.881			
1mth	3mth	6mth	1yr	YTD	
7.1	(5.3)	(28.8)	(15.4)	(16.0)	
Major S	hareholder	s		%	
Employee	es Provident F		38.4		
Gapurna	Sdn Bhd		16.7		
Lembaga	Tabung Haji			10.1	
FY17 NA	V/Share (RM))		1.07	
FY17 Net	Debt/Share		0.16		

PRICE CHART



Source: Bloomberg

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- Property development; earnings within expectations. In 3Q17, the segment recorded revenue of RM174.3m (-28.5% qoq, -50.8% yoy) and EBIT of RM32.7m (+10.2% qoq, -53.6% yoy). Earnings growth was volatile due to one-off gains in 3Q16. EBIT margin was flat at 18.8% (-1.1ppt yoy).
- Construction: Low margins due to Bukit Jalil project. The division recorded revenue of RM915.5m (+95.8% qoq, +>100% yoy) and EBIT of RM31.3m (+>100% qoq, +>100% yoy). EBIT margin was low due to the zero margin assumed for the Bukit Jalil stadium construction project, which is paid for in kind with lands by the government. Nevertheless, we expect margins to begin trending up from here.

STOCK IMPACT

- Construction orderbook stood at about RM5.3b as of 3Q17, or 6.2x 2016 construction revenue. Ytd, the group has secured about RM468m worth of new construction jobs which included a package for DASH (RM369m) and two other smaller construction jobs otaling RM99m. These projects would enhance earnings visibility for the division for the next 2-3 years.
- Property development sales stood at RM416m in 3Q17, lifting 9M17 property development sales to RM1.2b, hitting the company's target. Unbilled sales represented 1.2x 2016 property development revenue and should cushion earnings visibility for the next two years. Sales were mainly driven by Sentral Suites (RM805m) and Carnegie Melbourne (RM206m).
- Gearing should come off to 0.2x post rights issue. The group recently completed a 1-for-1 rights issue which was sweetened by free warrants. The rights issue raised about RM1.7b and we estimate gearing would trend down towards 0.2x. Also, there would be interest savings of about RM40m as a portion of the rights proceeds would be used to pare down borrowings.
- Monetisation of EDL is a potential catalyst. Recall that during the Budget 2018 announcement, the government announced that toll collections for the Eastern Dispersal Link would be abolished from 1 Jan 18. Hence, we expect the government to buy out the expressway or compensate MRCB based on traffic flows on the highway. If the government chooses the first option, MRCB would be able to shelve about RM1b in borrowings, turning it into net cash position. On top of that, there would be about RM40m earnings flowing to bottom line from savings in interest and operating costs.

EARNINGS REVISION/RISK

- Our earnings forecasts have now taken into account potential interest savings from the reduction in borrowings from 4Q17.
- Key risks include: a) cost overruns or delay in completion of the LRT Line 3, b) increase
 in raw material costs, c) delay in site possession to kick start construction jobs, and d) a
 slowdown in the property sector

VALUATION/RECOMMENDATION

Maintain HOLD and target price of RM1.01, based on a 25% discount to our SOTP valuation of RM1.35/share. Note that during general election periods, the stock could trade up to +2SD above its long-term mean. A good entry price is RM0.90.

SHARE PRICE CATALYST

• Positive newsflow on the EDL.

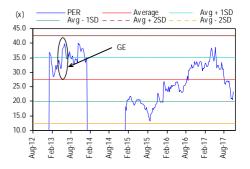
Wednesday, 22 November 2017

SOTP VALUATION

	(RIVIM)
Property	2,353.1
Construction	594.0
LRT3 PDP Fees	203.3
Investment Properties	1,536.6
Concession	1,458.8
Net Debt	-690.0
QCT 33% stake	443.9
Total RNAV	5,899.6
Sharebase	4,385.2
RNAV/share	1.35
Discount	25%
Target Price (RM)	1.01
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Source: UOB Kay Hian

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Source: Bloomberg, UOB Kay Hian



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Wednesday, 22 November 2017

PROFIT & LOSS					BALANCE SHEET				
Year to 31 Dec (RMm)	2016	2017F	2018F	2019F	Year to 31 Dec (RMm)	2016	2017F	2018F	2019F
Net turnover	2,408	2,709	2,240	2,397	Fixed assets	438	438	438	438
EBITDA	530	285	303	319	Other LT assets	4,149	4,237	4,330	4,427
Deprec. & amort.	20	26	26	26	Cash/ST investment	722	2,247	2,220	2,225
EBIT	510	259	277	293	Other current assets	2,443	2,327	2,423	2,539
Total other non-operating income	(20)	(26)	(26)	(26)	Total assets	7,752	9,249	9,410	9,629
Associate contributions	33	26	26	26	ST debt	806	806	806	806
Net interest income/(expense)	(152)	(150)	(81)	(82)	Other current liabilities	1,629	1,278	1,358	1,453
Pre-tax profit	370	108	195	211	LT debt	2,149	2,149	2,149	2,149
Tax	(74)	(26)	(47)	(51)	Other LT liabilities	143	241	240	267
Minorities	(1)	(1)	(1)	(1)	Shareholders' equity	2,926	4,674	4,757	4,851
Net profit	296	81	147	159	Minority interest	99	100	101	102
Net profit (adj.)	116	81	147	159	Total liabilities & equity	7,752	9,249	9,410	9,628
CASH FLOW					KEY METRICS				
Year to 31 Dec (RMm)	2016	2017F	2018F	2019F	Year to 31 Dec (%)	2016	2017F	2018F	2019F
Operating	(141)	159	280	312	Profitability				
Pre-tax profit	370	108	195	211	EBITDA margin	22.0	10.5	13.5	13.3
Tax	(90)	(26)	(47)	(51)	Pre-tax margin	15.4	4.0	8.7	8.8
Deprec. & amort.	(20)	(26)	(26)	(26)	Net margin	12.3	2.9	6.6	6.6
Associates	(101)	0	0	0	ROA	4.0	1.0	1.6	1.7
Working capital changes	52	268	284	304	ROE	11.4	2.1	3.1	3.3
Other operating cashflows	(353)	(164)	(126)	(126)					
Investing	643	(30)	(100)	(100)	Growth				
Capex (growth)	0	(30)	(100)	(100)	Turnover	41.9	12.5	6.2	7.0
Investments	(101)	0	0	0	EBITDA	(2.2)	(46.3)	6.3	5.4
Proceeds from sale of assets	0	0	0	0	Pre-tax profit	0.0	(70.7)	79.9	8.1
Others	744	0	0	0	Net profit	(19.0)	(72.5)	80.9	8.2
Financing	(248)	1,525	(207)	(207)	Net profit (adj.)	4,696.1	(29.6)	80.9	8.2
Dividend payments	(77)	(65)	(65)	(65)	EPS	4,696.1	(73.5)	80.9	8.2
Issue of shares	402	1,732	0	0					
Proceeds from borrowings	(431)	0	0	0	Leverage				
Loan repayment	n.a.	n.a.	n.a.	n.a.	Debt to total capital	49.4	38.2	37.8	37.4
Others/interest paid	(142)	(142)	(142)	(142)	Debt to equity	101.0	63.2	62.1	60.9
Net cash inflow (outflow)	254	1,654	(27)	5	Net debt/(cash) to equity	76.3	15.1	15.5	15.1
Beginning cash & cash equivalent	339	593	2,247	2,220	Interest cover (x)	3.5	1.9	3.7	3.9
Changes due to forex impact	129	0	0	0	.,				
Ending cash & cash equivalent	722	2,247	2,220	2,225					





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